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Counsel for Defendants FX Energy, Inc. and Kiwi Acquisition Corp.

DISTRICT COURT
CLARK COUNTY, NEVADA

LANCE RICHARDS and KURT HAUFFE, on
behalf of themselves and all others similarly
situated,

Plaintiffs,

v.

FX ENERGY, INC., DENNIS B.
GOLDSTEIN, ARNOLD S. GRUNDTVIG, JR.,
H. ALLEN TURNER, DAVID PIERCE,
JERZY MACIOLEK, ORLEN UPSTREAM
SP. Z O.O., and KIWI ACQUISITION CORP.,

Defendants.

Case No. A-15-726409-C
Dept. No. XI

Consolidated with:

Case No. A-15-726642-C
Case No. A-15-726656-C
Case No. A-15-726734-C

**DECLARATION OF SEAN J. GRIFFITH IN
SUPPORT OF DEFENDANTS FX ENERGY,
INC. AND KIWI ACQUISITION CORP.'S
OPPOSITION TO MOTION FOR AWARD
OF ATTORNEYS' FEES AND EXPENSES**

AND ALL CONSOLIDATED CASES.

I, Sean J. Griffith, under penalties as provided by law, declare that the statements set forth in this instrument are true and correct to the best of my knowledge. I am over the age of 21 and have personal knowledge of the facts stated herein.

1 **I. PRELIMINARY STATEMENT**

2 1. I have been asked to provide an independent opinion relating to the benefits, if any,
3 provided to the stockholders of FX Energy, Inc. (“FX” or the “Company”) from the filing and
4 prosecution of the above-referenced litigation. In connection with providing this opinion, I have
5 reviewed litigation documents provided to me by counsel for Kiwi Acquisition Corp. along with
6 certain other publicly available information.

7 2. As is typical of lawsuits filed in the wake of M&A activity, this litigation resulted in
8 no monetary benefit for the stockholder class but rather resulted in a set of supplemental
9 disclosures. Any benefit from the litigation thus depends upon the two supplemental disclosures
10 that were obtained: (1) financial models providing sensitivity analyses for the five-year “success
11 case” and the five-year “failure case” of the Company (the “Financial Models”), and (2) certain
12 inputs used in the financial advisor’s NAV analysis (the “NAV Inputs”).

13 3. A supplemental disclosure benefits stockholders only when the information it
14 provides is material. To be material, omitted information must alter the “total mix” of information
15 available to stockholders. *TSC Indus., Inc. v. Northway, Inc.*, 426 U.S. 438, 449 (1976). This
16 standard is rigorously applied by courts in the context of merger litigation.

17 4. Neither the Financial Models nor the NAV Inputs are material. The Financial
18 Models are immaterial because they were never intended to be used for valuation purposes and
19 because the information they contained had become stale and unreliable by the time it was provided
20 to shareholders. The resulting disclosures were thus irrelevant at best.

21 5. The NAV Inputs are immaterial because all of the information underlying the NAV
22 Inputs had been available to shareholders on the Company’s website long before it was provided in
23 the form of a supplemental disclosure. Information that is already publicly available does not alter
24 the total mix of information available to shareholders and is therefore immaterial.

25 6. Because the supplemental disclosures in this case were not material, they provided
26 no benefit to the stockholder class. If anything, the litigation harmed the Company’s stockholders
27 by delaying the closing of the tender offer. The manner in which plaintiffs pursued this litigation
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1 resulted in a 13 day delay to the closing of the transaction, which was approved by more than 98%
2 of the shareholders. This delay merely resulted in holding up the payment of funds to the
3 Company's stockholders, thereby depriving them of the time value of money. This is a measurable
4 harm visited upon the stockholder class by plaintiffs, with no offsetting benefit.

5 7. Plaintiffs' counsel argue that they should receive fees because they provided a
6 benefit to the Company and its stockholders. Because plaintiffs' counsel have not benefitted the
7 Company or its stockholders and have, if anything, harmed them, plaintiffs' counsel are not entitled
8 to any award of fees in this case.

9 8. The basis of each of these opinions is provided in greater detail below.

10 **II. PERSONAL BACKGROUND AND QUALIFICATIONS**

11 9. I am the T.J. Maloney Professor of Law at the Fordham University School of Law,
12 where I am also the Director of the Corporate Law Center. I have taught at Fordham since 2006
13 and have also taught at Columbia Law School, New York University School of Law, the University
14 of Connecticut School of Law, and the University of Pennsylvania Law School. Before becoming
15 an academic, I practiced law at Wachtell, Lipton, Rosen & Katz in New York City. A copy of my
16 curriculum vitae is attached hereto as Appendix A.

17 10. My specialty is corporate law with a particular focus on mergers & acquisitions and
18 shareholder litigation. I am the author of several publications that directly address issues in merger
19 litigation, including, most recently, Jill E. Fisch, Sean J. Griffith, and Steven Davidoff Solomon,
20 *Confronting the Peppercorn Settlement in Merger Litigation: An Empirical Analysis and a*
21 *Proposal for Reform*, 93 Texas Law Review 557 (2015); Sean J. Griffith, *Correcting Corporate*
22 *Benefit: How to Fix Shareholder Litigation by Shifting the Doctrine on Fees*, 56 Boston College
23 Law Review 1 (2015); Sean J. Griffith & Alexandra D. Lahav, *The Market for Preclusion in*
24 *Merger Litigation*, 66 Vanderbilt L. Rev. 1053 (2013).

25 11. One of my chief contributions to the field is the empirical finding that the
26 supplemental disclosures provided to stockholders in connection with merger litigation have no
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1 discernible effect on stockholder voting, a finding now cited by courts in scrutinizing the benefits of
2 supplemental disclosures. *See* Fisch, et al., *Confronting the Peppercorn Settlement* at 585

3 12. I have analyzed many merger lawsuits. I recently led a law school seminar that
4 tracked developments on a broad portfolio of recently filed merger claims. Moreover, in an effort
5 to apply insights from my research to the actual practice of law, I have intervened as a shareholder
6 objector in two merger settlements and filed expert affidavits or otherwise assisted in six other
7 merger cases. Most notably, I filed a brief as *amicus curiae* in *In re Trulia Inc. Stockholder*
8 *Litigation* (“*Trulia*”), the Delaware Court of Chancery opinion that set forth a new standard for
9 scrutinizing supplemental disclosures and thereby changed the nature of merger litigation in
10 Delaware.¹

11 **III. A BRIEF HISTORY OF JUDICIAL SCRUTINY OF DISCLOSURE-ONLY**
12 **RESOLUTIONS.**

13 13. In these combined academic and practical pursuits, I have become very familiar with
14 Courts’ approaches to determining the materiality of amended or additional disclosures made in the
15 course of litigation challenge proposed mergers.

16 14. Judicial scrutiny of materiality in the context of supplemental disclosures has
17 increased markedly in recent years. No longer do courts simply defer to the litigants’ assertions
18 concerning the materiality of supplemental disclosures. Rather, courts have required that
19 supplemental disclosures be “plainly material.” *Trulia*, at 898

20 15. Enhanced scrutiny of supplemental disclosures arose out of an environment in which
21 merger litigation had become ubiquitous. In recent years over 90% of all public company mergers
22 with deal values greater than \$100 million have been the subject of shareholder lawsuits, more than
23 doubling the statistics from a decade ago when a mere 39.3% of such mergers were challenged in
24 litigation. *See* Matthew D. Cain & Steven Davidoff Solomon, *Takeover Litigation in 2015* 2 (Jan

25
26 ¹ 129 A.3d 884 (Del. Ch. 2016). *See infra* paragraphs 23-24 (discussing *Trulia*). For media
27 accounts of how *Trulia* with changed merger litigation, see generally Steven Davidoff Solomon,
28 *Dealbook: Why the Surge in Merger Litigation Fizzled*, N.Y. TIMES, Jan. 22, 2016,
<http://www.nytimes.com/2016/01/23/business/dealbook/why-the-surge-in-merger-litigation-fizzled.html>; Liz Hoffman, *A ‘Nail in the Coffin’ for Flimsy M&A Suits*, WALL ST. J., Jan 25,
2016, <http://blogs.wsj.com/moneybeat/2016/01/25/a-nail-in-the-coffin-for-flimsy-ma-suits/>.

1 14, 2016), *available at* <http://ssrn.com/abstract=2715890> (hereinafter, “*Takeover Litigation*”). The
2 vast majority of such cases involve no monetary recovery to the class, but result instead in nothing
3 more than supplemental disclosures. *Id.*, at 4 (showing that more than 80% of settlements are
4 disclosure settlements).

5 16. Recognizing that the engine of this litigation activity was the near-automatic award
6 of fees to plaintiffs’ counsel in exchange for producing supplemental disclosures of little or no real
7 value to the shareholder class, courts have recently reaffirmed the longstanding but inconsistently
8 applied rule of materiality. Supplemental disclosures are compensable only if they provide a
9 material benefit to the shareholder class.

10 17. Although Delaware is often credited with leading in this area, the new era of judicial
11 scrutiny of supplemental disclosures began in New York, where courts refused to approve the
12 settlement of several merger class actions because the supplemental disclosures provided no
13 material benefit to the shareholder class. See, e.g., *Gordon v. Verizon Communications*, 2014 WL
14 7250212 (N.Y. Sup. Ct. Dec. 19, 2014) (emphasizing that “[e]nhanced or corrected disclosure, in
15 order to support a settlement, must be a material improvement over what had been previously
16 disclosed” and declining to either approve settlement or award fees); *City Trading Fund v. Nye*,
17 2015 WL 93894, at *19 (N.Y. Sup. Ct. Jan. 7, 2015) (denying approval of a settlement class and
18 finding the proposed settlement was not in the best interests of the class because plaintiffs had not
19 “alleged *material* omissions or settled for *material* supplemental disclosures”); *In re Allied Health*
20 *Care*, 2015 WL 6499467, at *1 (N.Y. Supr. Oct. 23, 2015) (“Not one of the additional disclosures
21 the defendants included in the supplement to the proxy at class counsels’ urging could be
22 characterized as significant nor would the failure to make any of the additional disclosures have
23 resulted in this Court issuing a preliminary injunction to prevent or delay the merger.”).

24 18. The judges in these cases have been forthright in their criticism of the judicial
25 processes that have enabled these outcomes. For instance, Judge Ramos of the Commercial
26 Division of the Supreme Court of the State of New York, emphasized “The willingness to rubber
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1 stamp class action settlements reflects poorly on the profession and on those courts that, from time
2 to time, have approved these settlements.”²

3 19. Delaware followed. In July 2015, Vice Chancellor Laster refused to approve a
4 disclosure-only settlement where plaintiffs settled for “precisely the type of nonsubstantive
5 disclosures that routinely show up in these types of settlements.” *Acevedo v. Aeroflex Hldg. Corp.*,
6 C.A. No. 9730–VCL, at 73 (Del. Ch. July 8, 2015) (TRANSCRIPT).

7 20. A few months later, the same judge denied approval to another settlement, noting
8 that plaintiffs provided inadequate representation to the class by filing litigation when “there wasn’t
9 a basis to file in the first place” and then failing to aggressively litigate when discovery turned up
10 potentially valuable information. *In re Aruba Networks, Inc. Stockholder Litigation*, Consol. C. A.
11 No. 10765–VCL, at 73 (Del. Ch. Oct. 9, 2015) (TRANSCRIPT). The *Aruba* plaintiffs found to be
12 inadequate were represented by, among other firms, Rigrodsky & Long, P.A., who are seeking fees
13 for their representation of plaintiff Theodore Roets in this action. *See* Declaration of Marc L.
14 Ackerman ISO Plaintiffs’ Motion for an Award of Fees and Expenses (hereinafter “Ackerman
15 Aff.”), Ex. 17 (filed May 27, 2016

16 21. At the same time, another line of Delaware cases pledged to subject future disclosure
17 settlements to more exacting scrutiny. *See, e.g., In re Riverbed Technology, Inc. Stockholders*
18 *Litigation*, 2015 Del. Ch. LEXIS 241, at **20 (Del. Ch. Sept. 17, 2015) (“If it were not for the
19 reasonable reliance of the parties on formerly settled practice in this Court, ... the interests of the
20 Class might merit rejection of a settlement encompassing a release that goes far beyond the claims
21 asserted and the results achieved”).

22 22. Other rulings, meanwhile, slashed the fees requested by plaintiffs’ counsel in
23 disclosure cases. *See id.* at *28 (cutting plaintiffs’ fee award from the requested \$500,000 to
24 \$329,881.61); *see also In re Silicon Image, Inc. S’holders Litig.*, C. A. No 10601–VCG, at 55, 58
25 (Del. Ch. Dec. 9, 2015) (TRANSCRIPT) (approving fee request of \$425,000 but noting that “[i]f
26 this were a post-July [2015] case, I suspect strongly my decision here would be different. . . .”); *In*
27

28 ² *In re Allied Health Care*, 2015 WL 6499467, at *3.

1 *re Intermune, Inc. S'holder Litig.*, C.A. No. 10086-VCN, at 10, 15 (Dec. 29, 2015) (TRANSCRIPT)
2 (cutting fee award from \$ 470,000 to \$ 325,000).

3 23. The Delaware cases culminated in Chancellor Bouchard's decision in *Trulia*. Like
4 the case before this Court, *Trulia* involved a merger claim that started out by challenging the deal
5 price and the negotiation process but then was ultimately resolved for supplemental disclosures and
6 no payment to the plaintiff class. *Trulia*, 129 A.3d at 887 (describing the case as one wherein "[t]he
7 only money that would change hands is the payment of a fee to plaintiffs' counsel").

8 24. In *Trulia*, Chancellor Bouchard asserted that the long existing standards would
9 henceforth be scrupulously applied:

10 [P]ractitioners should expect that disclosure settlements are likely to
11 be met with continued disfavor in the future unless the supplemental
12 disclosures address a ***plainly material misrepresentation or***
13 ***omission....*** In using the term "plainly material," I mean that ***it***
should not be a close call that the supplemental information is
material as that term is defined under Delaware law.³

14 25. The clear lesson from these cases is that courts in Delaware and elsewhere must
15 scrutinize supplemental disclosures for materiality. The standard is the same whether the
16 disclosures are the grounds for settlement or the basis of a fee request under the corporate benefit
17 doctrine. In order to provide a benefit, the disclosures must be material.

18 26. Although plaintiffs acknowledge the materiality standard in their Motion for an
19 Award of Attorney's Fees and Expenses and repeatedly assert that their disclosures are material,
20 they do not mention *Trulia*'s holding that such materiality must be clear and "plainly" so. In fact,
21 in spite of relying extensively on Delaware authority, plaintiffs cite no Delaware case law from
22 2015 or 2016, when the Delaware Court began to increase their scrutiny. When they do cite
23 authority, it is merely to parrot, out of context, from cases that did result in supplemental
24 disclosures.⁴

25 _____
26 ³ *Id.*, at 898-99 (emphasis added, citations omitted).

27 ⁴ See Motion for an Award of Attorneys' Fees and Expenses, at 7-8 (citing *In re Countrywide*
28 *Corp. S'holders Litig.*, 2009 Del. Ch. LEXIS 158 (Del. Ch. 2009), *Marie Raymond Revocable*
Trust v. MAT Five LLC, 980 A.2d 388 (Del. Ch. 2008), *Globis Capital Partners, LP v. Safenet,*
Inc., C.A. No. 2772-VCS (Del. Ch. 2007), *In re First Interstate Bancorp Consol. S'holder Litig.*,
756 A.2d 353 (Del. Ch. 1999), *In re Triarc Cos., Inc. S'holders Litig.*, 2006 Del. Ch. LEXIS 66

1 27. The fact that some disclosures have in the past been found to benefit shareholders
2 obviously does not mean that all disclosures always benefit shareholders. Moreover, the recent
3 cases announcing a heightened standard of materiality for supplemental disclosures casts doubt on
4 the continued viability of the old cases cited by plaintiffs. The law has evolved. Fees are no longer
5 automatically awarded for supplemental disclosures.

6 **IV. THE SUPPLEMENTAL DISCLOSURES ARE IMMATERIAL AND PROVIDE NO**
7 **BENEFIT TO THE COMPANY OR ITS SHAREHOLDERS**

8 28. Because a disclosure that merely reinforces the view already advocated by the board
9 of directors is immaterial,⁵ a rough test of the materiality of supplemental disclosures can be gauged
10 by the merger vote.⁶ As emphasized by the Delaware Court of Chancery, “if, after the disclosure,
11 you know, 99 percent of the electorate voted for the merger, it’s not clear what informational
12 benefit the plaintiffs have obtained.”⁷

13 29. In this case, the informational benefit claimed by plaintiffs’ counsel seems not to
14 have registered with the Company’s stockholders at all. The final voting results at the Shareholder
15 Meeting on December 31, 2015 were as follows:

16 _____
(Del. Ch. 2006), *Tandycrafts, Inc. v. Initio Partners*, 562 A.2d 1162 (Del. 1989)).

17 ⁵ See *Abrons v. Maree*, 911 A2d 805, 813 (Del Ch 2006) (“Consistent and redundant facts do not
18 alter the total mix of information, nor are insignificant details and reasonable assumptions
19 material.”); *Smith v Curagen Corp.*, CA No. 4670-VCS, at 21 (Del Ch Nov 9, 2009)
(TRANSCRIPT) (court “reluctant to... reward settlements simply because there’s more
information disclosed which gives people a reason to vote in accordance with the board’s
original recommendation.”)

20 ⁶ *In re Medicis*, C.A. No. 7857-CS, at 22 (TRANSCRIPT) (court emphasizing that a disclosure
21 achieved by plaintiffs “should be in a way that contradicts, not reinforces, management’s
recommendation”). The court made the connection between material disclosures and
shareholder voting explicit:

22 I asked about the vote for a big reason. What we should be awarding fees for
23 – and I have happily awarded big fees for disclosures – is when a disclosure
24 involves the disclosure of facts or other kinds of information that materially
25 changes the informational mix, and it should be in a way that contradicts, not
26 reinforces, management’s recommendation. This appears like the number of
no votes was a rounding error [45,304,030 in favor (85.44% of votes cast);
50,381 against (0.10% of votes cast); 7,670,716 abstained (14.47% of votes
cast)].

27 *Id.* at 22 (TRANSCRIPT); *Medicis* voting results available at <http://1.usa.gov/1HwaYck>.

28 ⁷ *In re Coventry S’holders Litig.*, C.A. No. 7905-CS, at 51 (Del. Ch. Aug. 29, 2013)
(TRANSCRIPT).

- 1 • 37,808,728 votes were cast in respect to the Merger Proposal;
- 2 • 37,116,043 votes were cast in favor (98.17% of votes cast);
- 3 • 692,685 votes were cast against (1.83% of votes cast);
- 4 • 0 votes abstained.⁸

5 30. The supplemental disclosures in this case fail the rough test of materiality, and they
6 fail under sustained analysis as well. As noted above, in order for supplemental disclosures to be
7 material, they must substantially alter the total mix of information. This means the additional
8 information must be relevant to stockholders in deciding how to vote or, here, whether to tender
9 their shares. It cannot be a close call. Courts now require that supplemental disclosures be “clearly
10 material” in order to serve as a basis for fees. Neither of the supplemental disclosures in this case—
11 neither the Financial Models nor the NAV Inputs—meets the standard of materiality.

12 **A. The Financial Models Are Not Material Disclosures**

13 31. The Financial Models are not valuation projections.⁹ They are, instead, sensitivity
14 analyses designed to test the impact of various assumptions on the Company.¹⁰ Different variables
15 are introduced into the model to assess how changes in that variable might affect future
16 performance. As assumptions underlying the variables are altered, the models produce a range of
17 hypothetical future scenarios. Because the information in the Financial Models is at best irrelevant
18 for valuation purposes and at worst potentially misleading, its disclosure benefits no investor while
19 potentially harming investors who may be misled.

20 32. The board did not rely on the Financial Models for valuation purposes.¹¹ And
21 Evercore did not rely on the Financial Models in preparing its fairness opinion.¹² As stated in the
22 Amended 14D-9, the Financial Models “were not prepared for valuation purposes nor were they
23

24 _____
25 ⁸ FX Energy, Inc., Current Report on Form 8-K, filed 12/31/2015, at 4.

26 ⁹ Ackerman Aff., Ex. 8, Pierce Tr. at 68:2-5 (“They’re not projections.... They’re just sensitivities.”)

27 ¹⁰ *Id.*, at 68:20-69:2.

28 ¹¹ *Id.*, at 67:13 (“it wouldn’t have an impact on valuation”).

¹² FX Energy, Inc., Schedule 14D-9, filed Oct. 27, 2015 (hereinafter the “Original 14D-9”), at 22 and Annex A (listing factors relied upon in financial advisor’s fairness analysis). *See also* Ackerman Aff., Ex. 9, Crath Tr., at 58: 18-23.

1 intended to reflect management’s actual expectations as to the Company’s future financial
2 results.”¹³

3 33. The Financial Models were prepared a full five months before the board agreed to
4 the merger and over six months before shareholders were in a position to act definitively on the
5 tender offer. The Financial Models were presented at the May 14, 2015 board meeting, prior to the
6 sales process that ultimately resulted in the merger agreement. The board approved the merger
7 agreement and Evercore delivered its financial opinion on October 12, 2015. The Original 14D-9
8 was filed on October 27, 2015. The Financial Models were provided to stockholders in the
9 Amended 14D-9 on December 1, 2015. The tender offer ultimately closed on December 8, 2015.

10 34. Much occurred during the intervening five- to six-month period to render the
11 Financial Models stale and unreliable. For example, two of the core assumptions on which both the
12 “success case” and “failure case” models were built—that is, constant commodity pricing and
13 exchange rates—failed to hold.¹⁴ Oil prices fell from \$62.51 per barrel in May 2015 to \$46.96 in
14 October 2015 and \$43.11 in November 2015, an overall decline of 31%.¹⁵ Natural gas prices
15 declined from \$2.85 in May 2015 to \$2.09 in November 2015 and \$1.93 in December 2015, an
16 overall decline of 32%.¹⁶ Zloty to dollar exchange rates, assumed in the Financial Models to be a
17 constant 3.70, meanwhile fluctuated between 3.66 in May 2015 to 4.02 in November 2015.¹⁷ Also,
18 as noted in the Original 14D-9, “[o]n July 17, 2015, Poland’s energy regulator published new gas
19 tariffs, which further reduced the sales price of the Company natural gas by 5.6%.”¹⁸

20 35. These fluctuations render the Financial Models utterly unreliable as a guide to the
21 future value of the company. More importantly, management did not intend them to be used in that
22 way. Informed investors, understanding the purpose of sensitivity analysis and the volatility of the

23 _____
24 ¹³ FX Energy, Inc., Schedule 14D-9, Amendment No. 4, filed Dec. 1, 2015 (hereinafter the
“Amended 14D-9”) at 3.

25 ¹⁴ Ackerman Aff., Ex. 8, Pierce Tr. at 67:16-18. *See also* Amended 14D-9, at 4.

26 ¹⁵ Average crude oil spot price figures from World Bank, Commodity Markets Review, available
online at https://ycharts.com/indicators/average_crude_oil_spot_price (accessed June 13, 2016).

27 ¹⁶ Henry Hub Natural Gas Spot Price from U.S. Energy Information Administration, available
online at <https://www.eia.gov/dnav/ng/hist/rngwhhdm.htm> (accessed June 13, 2016)

28 ¹⁷ *See* Bloomberg Markets, <http://www.bloomberg.com/quote/USDPLN:CUR> (accessed June 13,
2016).

¹⁸ Original 14D-9, at 14.

1 underlying assumptions, would not have used them for valuation purposes. But there is the risk that
2 *uninformed* investors, not knowing any better, would attempt to use the Financial Models to predict
3 the future value of the Company. Had they done so, they would have been misled as to the value of
4 the Company and their shares.

5 36. Finally, none of the three cases plaintiffs cite as support for disclosing the Financial
6 Models—*Netsmart*, *Maric Capital*, and *Cinerama*—supports the materiality of the disclosures.¹⁹
7 All three cases involve the disclosure of management projections actually used for valuation
8 purposes. *Netsmart* and *Maric Capital* involved failure to disclose management projections that
9 were actually used as inputs in the financial advisor’s discounted cash flow analysis. *Cinerama*
10 involved management forecasts used for valuation in the context of an appraisal proceeding. The
11 disclosures in the present case involve hypothetical sensitivity analyses that were not used in
12 valuation by the financial advisor or anyone else. Moreover, none of the three cases support the
13 materiality of stale or dated financial information, such as the five or six month old financial
14 analyses in the present case. In fact, *Netsmart* holds that an earlier set of projections that had
15 become “dated” need not be disclosed.²⁰ Likewise, *Cinerama* expressly recognizes that valuation
16 projections prepared a significant period of time before the merger may require adjustment to
17 remain current as of the merger date.²¹

18 37. The cases cited by plaintiffs stand for the broad proposition that management’s best
19 estimate of future cash flows may be relevant to stockholders in a cash out merger because they are
20 useful for valuation purposes.²² However, as expressly stated in the Amended 14D-9, the Financial
21 Models do not represent management’s best estimate of future cash flows, nor are they useful for
22 valuation purposes.²³ As a result, the Financial Models are at best irrelevant to shareholders

23
24 ¹⁹ See Motion for an Award of Attorneys’ Fees and Expenses, at 11-12. *In re Netsmart Techs.,*
25 *Inc. S’holders Litig.*, 924 A.2d 171 (Del. Ch. 2007) (hereinafter “*Netsmart*”); *Maric Capital*
26 *Master Fund, Ltd. V. Plato Learning, Inc.*, 11 A.3d 1175 (Del. Ch. 2010) (hereinafter “*Maric*
27 *Capital*”); *Cede & Co. v. Cinerama, Inc.*, C.A. No. 7129, 2003 Del. Ch. LEXIS 146 (Del. Ch.
28 2003) (hereinafter “*Cinerama*”).

²⁰ *Netsmart*, 924 A.2d at 200-201.

²¹ *Cinerama*, 2003 Del. Ch. LEXIS at *26.

²² *Netsmart*, 924 A.2d at 200; *Maric Capital*, 11 A.3d at 1178.

²³ Amended 14D-9, at 3 (noting that the Financial Models “were not prepared for valuation
purposes nor were they intended to reflect management’s actual expectations as to the

1 considering whether to tender and, at worst, misleading to those shareholders who, in spite of the
2 warnings in the 14D-9, do not understand the purpose of sensitivity analyses. Irrelevant and
3 potentially misleading disclosures do not significantly alter the total mix of information available to
4 shareholders and therefore cannot be viewed as material.

5 **B. The NAV Inputs Are Not Material Disclosures**

6 38. In contrast to the Financial Models, the NAV Inputs disclosed financial information
7 relied upon by the financial advisor in performing its financial analysis. Thus, unlike the Financial
8 Models, the NAV Inputs thus constitute *relevant* financial information. However, the NAV Inputs
9 do not constitute *material* disclosures because the relevant information in the NAV Inputs was
10 already publicly disclosed and widely disseminated.

11 39. The basis of the information in the NAV Inputs is the report of two independent
12 engineering firms. RPS Energy appraised the value of the Company's assets in Poland, and Hohn
13 Engineering appraised the value of the Company's assets in the United States. Each firm prepared a
14 detailed report (collectively, the "Engineering Reports"). The Engineering Reports were posted to
15 the Company's website in their entirety and were also filed with the SEC.²⁴ The Engineering
16 Reports were thus publicly disclosed and widely disseminated. Information that is already publicly
17 disclosed and widely disseminated is already a part of the "total mix" of information.²⁵

18 40. All of the relevant information in the NAV Inputs, with only one exception, comes
19 from the Engineering Reports. Most importantly, the production forecasts, which form the basis of
20 the Company's revenue estimates and which are therefore critical in estimating the future value of
21 the Company, come directly from the Engineering Reports. Other inputs, including capital
22 expenditures and expense information, also came from the Engineering Reports.²⁶

23
24 Company's future financial results...").

25 ²⁴ See Ackerman Aff., Ex. 8, Pierce Tr., at 44: 14-16, 105: 19-20. The reports are still on the
26 Company's website. See also <http://www.fxenergy.com/sec.php> (webpage linking to the full text
of the Engineering Reports).

27 ²⁵ *United Paperworkers Int'l Union v. Int'l Paper Co.*, 985 F.2d 1190, 1199 (2d Cir. 1993) ("The
total mix of information may also include information already in the public domain and facts
known or reasonably available to the shareholders.") (internal quotations omitted).

28 ²⁶ Ackerman Aff., Ex. 8, Pierce Tr., at 105: 17-20.

1 41. The only piece of information used in the NAV Inputs that did not come from the
2 Engineering Reports was the line for estimated “G&A” (General and Administrative) costs, which
3 came from management.²⁷ The G&A estimates for 2016, 2017, and 2018 merely applied the
4 Company’s G&A costs for 2015, which was publicly disclosed in the company’s financial
5 statements.²⁸ Moreover, the estimate of \$8,100,000 in G&A costs for each of 2016, 2017, and 2018
6 is also in line with the Company’s historic G&A costs for each of the five years disclosed in its
7 most recent 10-K.²⁹ In sum, while a shareholder would not have known the precise number
8 management provided to the financial advisor for future G&A costs, he or she would have had
9 ample information to estimate the amount based on publicly disclosed information.

10 42. The financial advisor then applied a series of assumptions and adjustments to the raw
11 input data to arrive at its valuation projection. Many of these assumptions, including the discount
12 rates used by the financial advisor, are stated in the original 14-9.³⁰ Others are stated in the
13 supplemental disclosures.³¹ The addition of further granular information about how the financial
14 advisor performed its analysis does not constitute material disclosure.³² All that is required is a
15 “fair summary” of the financial advisor’s analysis.³³ Shareholders are not entitled to all details
16 necessary to check the financial advisor’s math.³⁴

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18 ²⁷ *Id.*, 104: 23-24.

19 ²⁸ *Id.*, 105: 6-12.

20 ²⁹ See FX Energy, Inc., Form 10-K for the fiscal year ended December 31, 2014, at 42 (listing
21 \$8.5 million in G&A costs for 2014, \$8.8 million for 2013, \$8.4 million for 2012 and 2011, and
22 \$8.0 million for 2010).

23 ³⁰ Original 14D-9 at 23.

24 ³¹ Amended 14D-9 at 8.

25 ³² See *In re Amylin Pharmaceuticals S’holders Litig.*, C.A. 7673-CS, at 9 (Transcript, February
26 5, 2013) (“You don’t have to disclose details. You have to disclose the material information
27 relevant to understanding the banker’s thing.”); *In re Theragenics Corp. Stockholders Litigation*,
28 C.A. No. 8790-VCL, tr. ruling, at 22 (Del. Ch. May 5, 2014) (rejecting supplemental disclosures
that “add nothing more than further granular detail”).

³³ See *Trulia*, 129 A.3d at 900 (emphasizing that “[a] fair summary, however, is a *summary*”) (emphasis in original). Chancellor Bouchard explained the importance of not departing from the “fair summary” standard:

It is all too common for a plaintiff to identify and obtain supplemental disclosure of a laundry list of minutiae in a financial advisor’s board presentation that does not appear in the summary of the advisor’s analysis in the proxy materials—summaries that commonly run ten or more single-spaced pages in the first instance. Given that the newly added pieces of information were, by definition, missing from the original proxy, it is not difficult for an advocate to make a superficially persuasive argument

1 43. In this case, the Company’s shareholders had sufficient information to make an
2 independent determination of fair value based on readily available, publicly disclosed information,
3 including the Engineering Reports and previously disclosed G&A costs. This information was
4 available to shareholders prior to the filing of the Original 14D-9, and nothing in the supplemental
5 disclosures does anything to change it. Indeed, the disclosure of the NAV Inputs merely repeats
6 what shareholders would already have known from the Engineering Reports and reaffirms the
7 estimate of future G&A costs based on historical figures.

8 44. Disclosures that merely repeat information already in the “total mix” of information
9 do not constitute material disclosures. Nor do disclosures that merely reaffirm elements of the
10 financial advisor’s analysis. As a result, the NAV Inputs do not constitute material disclosures.

11 **V. CONCLUSION**

12 45. As a result of the foregoing analysis, I conclude that the supplemental disclosures
13 neither individually nor collectively alter the total mix of information available to a reasonable
14 investor. Because they thus fail to meet the standard of materiality, they provide no legally
15 cognizable benefit to the shareholder class. Plaintiffs’ counsel is therefore not entitled to an award
16 of attorneys’ fees.

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20 _____
Sean J. Griffith
21 June 17, 2016
22

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25 that it is better for stockholders to have more information rather than less.
26 *Id.*, at 894.
27 ³⁴ *In re Plains Exploration & Prod. Co. S’holder Litig.*, 2013 WL 1909124, at *8 (Del. Ch. May
28 9, 2013) (“The duty to disclose financial information material to [the financial analyst’s] decision
does not include information that is merely helpful; it also does not require that stockholders
have sufficient information to make an independent determination of fair value.”) (internal
quotations omitted).